

CLIENT:
PUBLICATION:
DATE:

Black Millwork
Clearview
October/November 2011



LEAP OF FAITH PAYS OFF FOR CUSTOMERS OF BLACK MILLWORK

In the midst of the construction of Spring Lake, Gloucestershire, property developers, Watermark, and builders, New England Construction decided to look for a new window supplier for the luxurious waterfront properties in the Cotswolds. Seeking high quality products and a first rate service at a competitive price, they turned to Black Millwork, suppliers of Andersen Windows – and got exactly what they were after. Here, Clearview takes a closer look.

Lee and Darren England, partners at New England Construction building contractors had

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already completed three of the four bed cedar clad properties in the Spring Lake development when Paul Jones, site manager for Watermark, suggested they trial test some alternative windows.

Essential to the specification process was the reliability of the product; they needed to know their clients would be satisfied with the performance of the windows in the long-term – with no warping or jamming. Ease of installation, and a competitive price too, were high on the agenda.

However, the new windows also had to offer an aesthetic match for the ones they had already installed. A prestigious development of American style timber framed houses located in an area of outstanding natural beauty, the houses were to be sold as private holiday homes – so continuity of style was vital. With such an ambitious criterion, Darren England was uneasy: "Before we gave the new windows a go we were a little apprehensive about trying out a supplier we hadn't worked with before."

So it was only when Paul Jones found Black Millwork, a window supplier with an excellent reputation for quality of products and service, and a competitively priced range comprising a selection

of finishes broad enough to include a good match, that they felt ready to make the leap.

However, after trial testing a variety of products such as casement, circle, and flexiframe windows (used for glazed gables), along with Glazing and French Doors in both in-swing and out-swing from the Andersen 400 series, they are pleased they did make that transition. Darren comments: "The service provided by Black Millwork was excellent; their rep visited our site to go through all the finish options so we got a good match, aesthetically and functionally for our needs."

Certainly, the move paid dividends, both in terms of peace of mind and financially:

"On every promise they made, they delivered. The Andersen windows arrived on site on time, were good quality and easy to install. Everything went very smoothly," Darren reflects.

Watermark's Paul Jones agrees: "Our experience of Andersen windows and Black Millwork has been a very positive one, and we look forward to continuing our relationship with them in future".

For more information please visit www.blackmillwork.co.uk



Leap of faith pays off for Black Millwork customers

In the midst of the construction of Spring Lake, Gloucestershire, property developer Watermark and builder New England Construction decided to look for a new window supplier for the luxurious waterfront properties in the Cotswolds.

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Last-minute replacement

BLACK MILLWORK, supplier of Andersen Windows, was been selected by New England Construction for a luxurious waterfront development in the Cotswolds, after the contractor changed supplier during the project's construction.

Three of the four-bed cedar clad properties in the Spring Lake development had already been completed when developer Watermark suggested road testing new windows. They had to offer an aesthetic match for the ones already installed, as well as ease of installation and a competitive price. Products tested included casement, circle and flexiframe windows, and Gliding and French Doors (both in-swing and out-swing) from the Andersen 400 series.

"Our experience of Andersen windows and Black Millwork has been a very positive one," said Watermark's Paul Jones.

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